HTDS
INDEPENDENT DEALERS. STRONGER TOGETHER.

DEALER APPLICATION
HOT TUB DEALER SOURCE

PRIVATE & CONFIDENTIAL
INDEPENDENT DEALER NETWORK

JOIN THE HTDS NETWORK

An independent dealer alliance built around your business.

Better vendor programs. Shared experience. Stronger independent dealers.

FREE MEMBERSHIP
No enrollment fee

NO PURCHASE OBLIGATION
Choose the programs you want

NO LONG-TERM COMMITMENT
Participation is voluntary

COMPANY & PRIMARY CONTACT

* Required. Other fields are optional.

Type in the fields, save your completed PDF, then email it to dealers@htdsource.com.

Legal business name *

DBA / trading name (if different)

Primary contact - full name *

Title / role

Business email *

Phone *

Business street address

City

State / province

ZIP / postal code

Website

Hot tub / swim spa brands you carry

Locations

Years in business

PRODUCTS & PROGRAMS

Check any that apply

PRODUCTS & EQUIPMENT

- ☐ Filters
- ☐ Spa & swim spa covers
- ☐ Cover lifters, steps & accessories
- ☐ Pumps, UV & ozone
- ☐ Parts & water care
- ☐ Hot tubs, swim spas & saunas
- ☐ Private label products

SERVICES & SUPPORT

- ☐ Marketing, agencies & advertising
- ☐ Websites, SEO & lead generation
- ☐ CRM, sales & business software
- ☐ POS, payments & financing
- ☐ Service & dispatch software
- ☐ Freight, logistics & insurance
- ☐ Training & dealer networking

Other

VENDORS & BETTER PROGRAMS

Filters, covers, spa manufacturers, marketing, software or any other provider.

YOUR CURRENT PROVIDERS

Check to request better pricing or programs.

CURRENT PROVIDER	PRODUCT / SERVICE	SEEK BETTER PRICING / PROGRAMS
		☐
		☐
		☐
		☐
		☐

A check requests general outreach. Sharing your identity or responses requires permission.

OTHER VENDORS YOU'D LIKE TO WORK WITH

Optional | up to five

Companies you don't currently use. List the vendor and the product or service you want.

OTHER VENDOR / COMPANY	PRODUCT / SERVICE OF INTEREST

SUCCESSION & BUSINESS PLANS

Optional and confidential

- ☐ Exploring a sale now
- ☐ Considering a sale in 1-3 years
- ☐ Succession / retirement planning
- ☐ Family / employee transition
- ☐ Not currently considering a change
- ☐ Prefer not to answer

☐ Please contact me privately about these options.

Private email or phone for this topic (if different)

Continue to the attached enrollment terms and signature.

YOUR INFORMATION. YOUR CHOICE.

HTDS Hot Tub Dealer Source LLC | Enrollment terms | November 25, 2026

THE HTDS ENTITY AND RETAIL AFFILIATION

HTDS Hot Tub Dealer Source LLC (HTDS) operates this network separately from Hot Tub Central, a hot tub retailer, with common ownership and some shared staff. Shared staff may use dealer information only for authorized HTDS work. HTDS will not allow nonpublic dealer information to be used for Hot Tub Central's competitive pricing, customer targeting, hiring or supplier negotiations.

VOLUNTARY MEMBERSHIP AND VENDOR REQUESTS

Enrollment requires HTDS approval. Membership is free, voluntary and nonexclusive, with no purchase minimum or long-term commitment. Withdraw by email at any time. Paid services and orders require separate acceptance. Vendor requests express interest only; they are not orders or guaranteed negotiations. Membership creates no ownership, partnership, agency or authority to bind another business. HTDS may suspend access for misuse, material breach or unlawful conduct.

COMPENSATION AND SUPPLIER RESPONSIBILITY

HTDS may earn product margins, rebates, commissions, referral fees or sponsorship revenue and promote its own or affiliated products. Material financial relationships will be disclosed where required by law. HTDS does not undertake to disclose specific compensation amounts, rates or vendor contract terms, except as required by law or an applicable written agreement. Savings, lowest prices, vendor approval and performance are not guaranteed. Suppliers are responsible for their offerings; HTDS sales have separate order terms. Mandatory rights and remedies are not waived.

CONFIDENTIAL INFORMATION AND ACCESS

HTDS uses contact/business details, vendor interests and optional succession responses for enrollment, member services and program development. Access is limited to authorized staff and contracted service providers with a legitimate need and confidentiality duties. Identifiable responses and membership listings require permission before disclosure to other dealers, manufacturers, vendors or buyers, except as legally required. HTDS may use summaries that do not reasonably identify individual dealers. Records are retained for legitimate business, security and legal needs. Request access, correction or deletion at dealers@htdsource.com, subject to law and necessary retention.

INDEPENDENT BUSINESS DECISIONS

Dealers independently choose suppliers, prices, customers, territories, output and employment terms. HTDS may not be used to coordinate resale prices, margins, bids, markets, wages or refusals to deal. Do not submit confidential contracts, invoices, customer lists or current/future pricing through this application. A vendor request does not authorize disclosure of your identity or responses.

SUCCESSION INTERESTS AND COMMUNICATIONS

Succession responses request a private discussion, not a listing, brokerage engagement or authority to sell. Sharing identity or sale information with any prospective buyer, including an affiliate, requires separate written authorization. HTDS may follow up on this application and selected interests. Marketing emails include an opt-out. This form does not authorize automated marketing calls or texts. New Jersey law governs, subject to mandatory applicable law.

By signing, I confirm my authority to apply and the accuracy of this application, agree to the attached enrollment terms dated November 25, 2026, and acknowledge the retail-affiliation and confidentiality disclosures.

Authorized signature * (type or sign)

Date *